

## **AcreTrader Offerings (Managed by Acretrader Management)**

| Manager                  | Offering                        | Entity              | Purchase Date | Hold Period <sup>1</sup> | Realized Net IRR <sup>2</sup> | Exit Notes   |
|--------------------------|---------------------------------|---------------------|---------------|--------------------------|-------------------------------|--|
| Acretrader<br>Management | Cottage Grove Row Crop Farm     | Acretrader 115, LLC | 11/4/2019     | 2.6 yrs                  | 30.3%                         | Sold to large institutional buyer and opportunistically exited the property  |
| Acretrader<br>Management | Productive Iowa Row Crop Farm   | Acretrader 117, LLC | 3/13/2020     | 1.8 yrs                  | 23.3%                         | Sold to tenant leasing the property and opportunistically exited the property  |
| Acretrader<br>Management | Mississippi Value-Add Rice Farm | Acretrader 124, LLC | 6/24/2020     | 2.2 yrs                  | 13.7%                         | <ul> <li>Value add improvement project increased returns and opportunistically exited the property</li> <li>Negotiated for higher than modeled rental rates</li> </ul>                                     |
| Acretrader<br>Management | East Highline 160               | Acretrader 138, LLC | 12/14/2020    | 1.4 yrs                  | 15.5%                         | Negotiated above expected return with local private buyer in the area  |
| Acretrader<br>Management | Yazoo City Farm                 | Acretrader 147, LLC | 2/26/2021     | 1.7 yrs                  | 11.5%                         | Negotiated above expected return with local private buyer in the area  |
| Acretrader<br>Management | Pompey Lake Rice Farm           | Acretrader 122, LLC | 6/11/2020     | 3 yrs                    | 15.8%                         | Value add improvement project increased returns and opportunistically exited the property  |
| Acretrader<br>Management | North Fork Farm                 | Acretrader 126, LLC | 8/14/2020     | 3.1 yrs                  | 12.5%                         | <ul> <li>Sold to a large purchaser who made a strong offer as they wished to buy multiple properties in order to complete a<br/>tax advantaged exchanged</li> </ul>  |
| Acretrader<br>Management | Fountain Creek Farm             | Acretrader 129, LLC | 8/4/2020      | 3.2 yrs                  | 17.0%                         | Sold to a large purchaser who made a strong offer as they wished to buy multiple properties in order to complete a tax advantaged exchanged  |
| Acretrader<br>Management | Sugar Creek Farm                | Acretrader 130, LLC | 9/8/2020      | 3.1 yrs                  | 14.9%                         | <ul> <li>Sold to a large purchaser who made a strong offer as they wished to buy multiple properties in order to complete a<br/>tax advantaged exchanged</li> </ul>  |
| Acretrader<br>Management | Prairie Green Farm              | Acretrader 200, LLC | 6/16/2020     | 1.3 yrs                  | 10.6%                         | Sold to a large purchaser who made a strong offer as they wished to buy multiple properties in order to complete a tax advantaged exchanged  |
| Acretrader<br>Management | Arkansas Row Crop Farm          | Acretrader 113, LLC | 6/7/2019      | 4.4 yrs                  | 9.4%                          | Sold to tenant leasing the property and opportunistically exited the property  |
| Acretrader<br>Management | Butler Farm                     | Acretrader 223, LLC | 12/22/2022    | 1.1 yrs                  | 10.4%                         | Sold to a large purchaser who made a strong offer as they wished to buy multiple properties in order to complete a tax advantage exchanged   |
| Acretrader<br>Management | Bayou de View Farm              | Acretrader 134, LLC | 10/19/2020    | 3.4 yrs                  | 9.5%                          | Sold to a private buyer who made a strong unsolicited offer  |
| Acretrader<br>Management | Roann 192                       | Acretrader 143, LLC | 1/15/2021     | 3.3 yrs                  | 16.0%                         | <ul> <li>After taking note of recent regional property sales well above the historical trend, AcreTrader Management decided<br/>to solicit offers, which led to a favorable sale of the propety</li> </ul> |

## Supplemental Information:

1) The above hold periods generally represent the time between the closing date for the land acquisition and the date the land was sold.

2) The above IRR calculations assume the start date of the investment was on the closing date for the land acquisition and all other cash flows were recognized on the date AcreTrader Management initiated the distributions to members. Calculations were i) made after the SPV was dissolved and all outstanding fees and taxes were paid; and ii) made solely at the entity level and may not be reflective of any investor's specific IRR which may differ based on factors specific to each such investor.

## Sponsored Offerings (Externally Managed Offerings)<sup>1</sup>

| Manager        | Offering                    | Entity                        | Escrow Closing<br>Date | Hold Period <sup>2</sup> | Realized Net IRR <sup>3</sup> | Exit Notes   |
|----------------|-----------------------------|-------------------------------|------------------------|--------------------------|-------------------------------|--|
| AG MGMT<br>LLC | Lindsay Almond Ranch        | Almonds+, LLC                 | 12/16/2019             | 3 yrs                    | -37.6%                        | The combination of an unanticipated pandemic, which led to a depression in almond pricing, and a significant well failure caused the project to become unsustainable given the large amount of debt taken on for development               |
| AG MGMT<br>LLC | Roberts Island Almond Ranch | Roberts Island<br>Almonds LLC | 12/23/2020             | 3.4 yrs                  | -19.7%                        | The combination of an unanticipated pandemic, which led to a depression in almond pricing, and significant increases to operating costs caused the project to become unsustainable given the large amount of debt taken on for development |

## Supplemental Information:

1) Externally managed offerings were discontinued 3Q24.

2) The above hold periods generally represent the time between the closing date for the escrow account and the date the land was sold.

3) The above hold periods generally represent the time between the closing date for the escrow account and the date for the escrow account and all other cash flows were recognized on the date AcreTrader Management initiated the distributions to members. Calculations were i) made after the SPV was dissolved and all outstanding fees and taxes were paid; and ii) made solely at the entity level and may not be reflective of any investor's specific IRR which may differ based on factors specific to each such investor.

Disclosures: Alternative investments are considered speculative, involve a high degree of risk, including complete loss of principal, and are not suitable for all investors. Investments are illiquid, not listed on an exchange, and not a short-term investment. Past performance is no guarantee of future results. This Track Record includes all realized offerings that were listed on the Acretrader Platform since 2019. An offering is considered exited or realized when the property has been sold and all distributions to investors have been made. For additional risk disclosures regarding farmland and timberland investing and the risks of investing on Acretrader, please see the disclosure materials for each offering on acretrader.com and our general risks statement. Please consult your financial and tax advisors prior to investing in alternative assets.